



PT SANSAN SAUDARATEX JAYA

Garment & Textile

Every garment made by us is the result of our passion and dedication.
The pride and joy of an ARTISAN.

PRESENTATION AGENDA

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EXECUTIVE SUMMARY

Established in 1987, PT Sansan Saudaratex Jaya has evolved to become a one-stop solution for some of the world's most recognized brands. With an annual turnover of US\$ 110 million across Garment & Textile manufacturing. PT Sansan is Indonesia's leading manufacturer and exporter of apparels and textile. Today, More than 10,000 people across 8 Garment manufacturing units & 1 Textile unit together to ensure whatever the next global fashion, PT Sansan is ready for it.



VISION

To be a globally reputed apparel manufacturer, evoking, distinctive recognition for Product, Performance, Processes and People.



MISSION AND BUSINESS MODEL

Achieve profitable growth through Innovation, Quality, Consistency and Commitment.

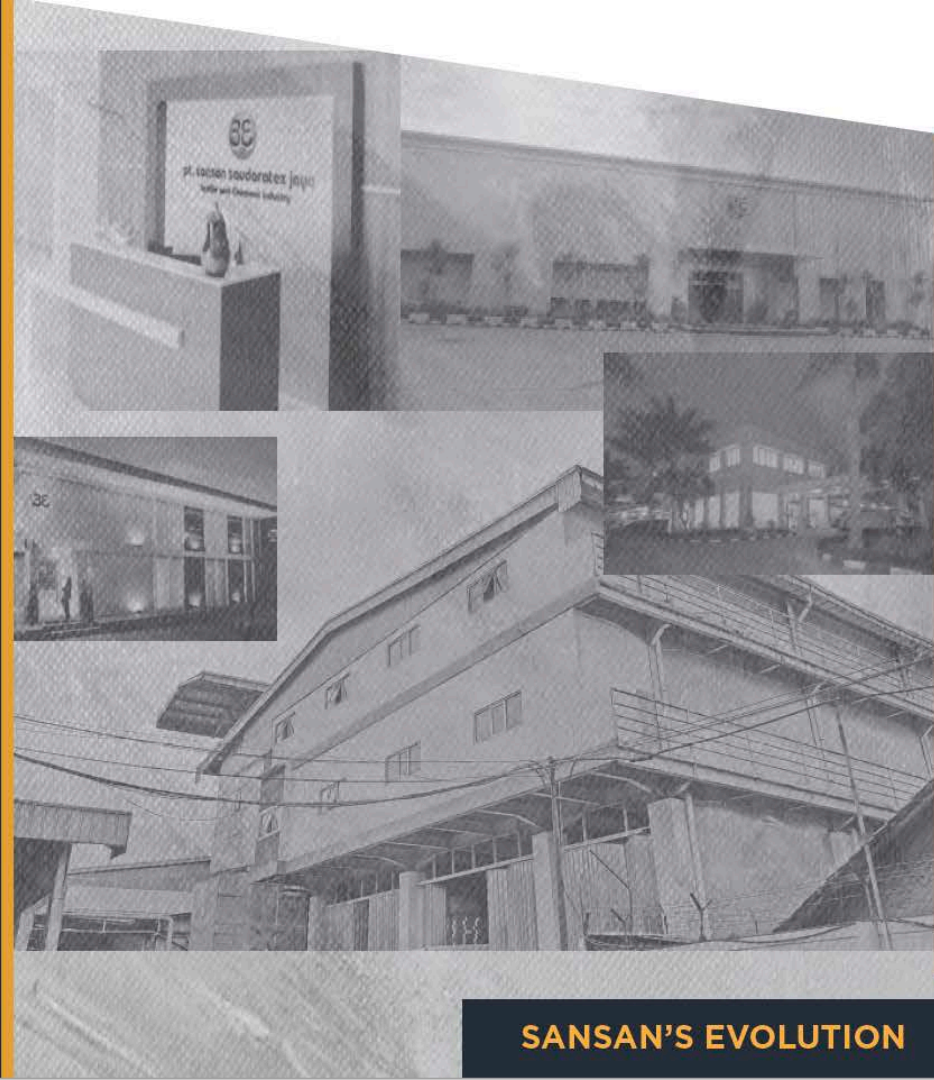


OUR PEOPLE

Our people are our most important asset, and we strive to be a people-first company, supporting our teams across corporate offices and factory units to reach their full potential.

PT SANSAN SAUDARATEX JAYA

YEAR	EXPANSION	LOCATION
• 2019	Garment Unit 8	Purwokerto
• 2017	Garment Unit 12	Salatiga
• 2014	Garment Unit 9	Tasikmalaya
• 2013	Laundry Unit	Bandung
• 2012	Garment Unit 6	Bandung
• 2010	Carton Making Unit	Bandung
• 2007	Embroidery Unit	Bandung
• 1998	Garment Unit 2	Bandung
• 1997	Garment Unit 3	Semarang
• 1986	Garment Unit 5	Bandung
• 1985	Garment Unit 1	Bandung
• 1983	Textile	Bandung



SANSAN'S EVOLUTION

JAVA ISLAND INDONESIA

BANDUNG REGION

Sansan Unit 1 (1A, 1B, 1D)
Sansan Unit 5
Sansan Textile
Sansan Laundry,
Embroidery.

TASIKMALAYA REGION

Sansan Unit 9

CENTRAL JAVA REGION

Sansan Unit 3 - Semarang
Sansan Unit 8 - Purwokerto
Sansan Unit 12 - Salatiga

OUR VALUES

A Will to Win: We exhibit a strong will to win in the marketplace and in every aspect of our business.



ON TIME

Whatever the reason, we must expect the unexpected when it comes to on-time delivery.



RESPONSIBILITY

Creating a strong business and building a better world are not conflicting goals - they are both essential ingredients for long-term success.



EFFICIENCY

To be efficient, PT Sansan is standardizing how we work and how we manage our partners / cooperation's overseas. We are developing an integrated SMV application and inner cooperation tools including MS Teams. With measures including various forms of Business intelligence Tool, Robotic process Automation and better application of cooperative tools, we will establish smart and efficient work way.

"TO BE
THE BEST,
YOU MUST BE ABLE TO
HANDLE THE WORST."



PT SANSAN SAUDARATEX JAYA

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OUR SERVICES

PT Sansan runs 8 cut-to-pack garment production units spanning to 100 in-house sewing lines across 4 cities & 2 provinces in Indonesia.

Real-time quality control and precise execution of QA procedures, in conjunction with committed manufacturing initiatives, help us to consistently create superior quality products. We are continuously investing in research and development to integrate the latest and most environment-friendly technology into our processes.

Our product capabilities include Woven Top/Dress/Shirt, Woven bottoms, Denims, Knitwear and Jackets.



PRODUCTION UNITS



Unit 1

(Unit 1A,1B, 1D) 3 Production factories in 1 arena.

Location: Bandung West Java.

Product category: Woven Tops, Woven Shirt, Woven Bottoms, Knitwear.

Total sewing lines: 30, **Manpower:** 3500

Unit 3

Location: Semarang, Central Java.

Product category: Woven Tops, Woven Shirt.

Total sewing lines: 12, **Manpower:** 1200

Unit 5

Location: Bandung, West Java.

Product category: Woven Bottoms, Denim Bottoms.

Total sewing lines: 12, **Manpower:** 1200

Unit 8

Location: Purwokerto, Central Java.

Product category: Woven Bottoms, Denim Bottoms.

Total sewing lines: 12, **Manpower:** 1250

Unit 9

Location: Tasikmalaya, West Java.

Product category: Kidswear, Casual Bottoms.

Total sewing lines: 24, **Manpower:** 2000

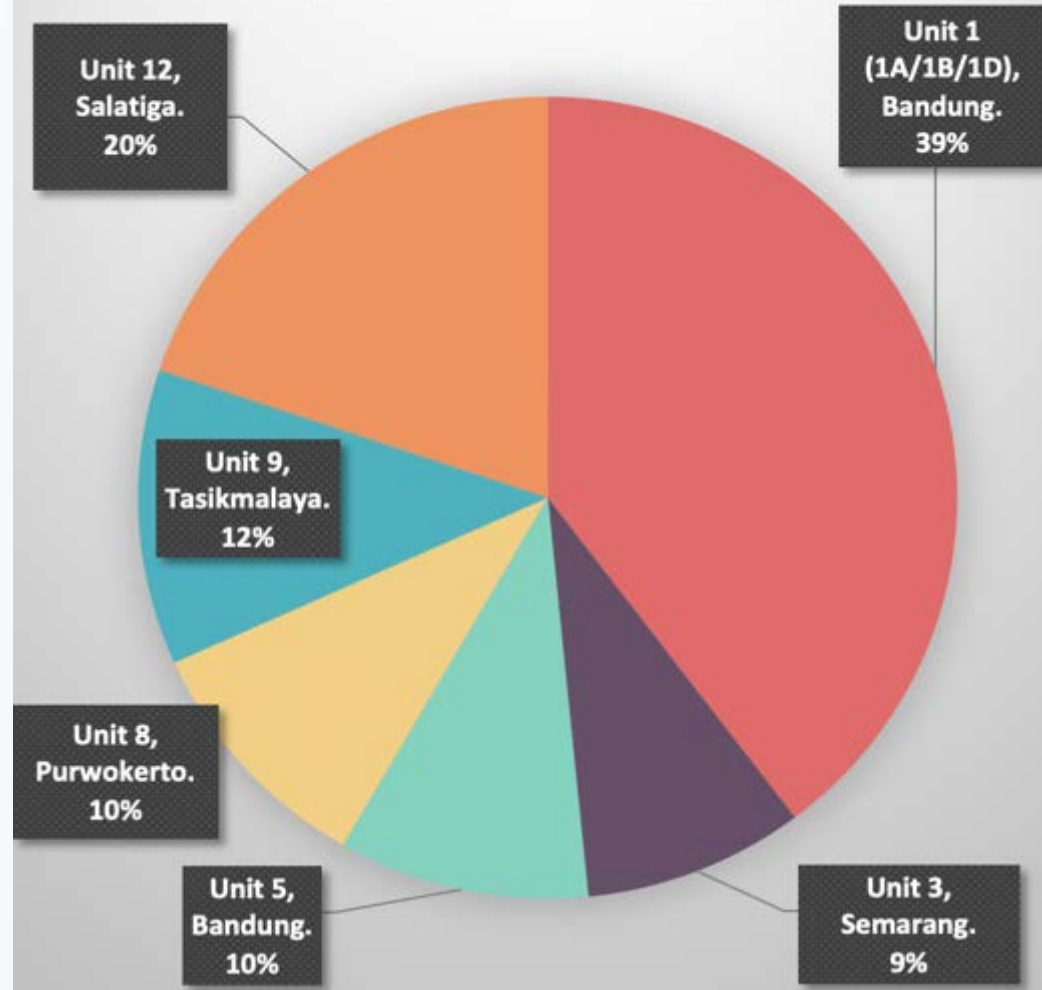
Unit 12

Location: Salatiga, Central Java.

Product category: Knitwear.

Total sewing lines: 10, **Manpower:** 850

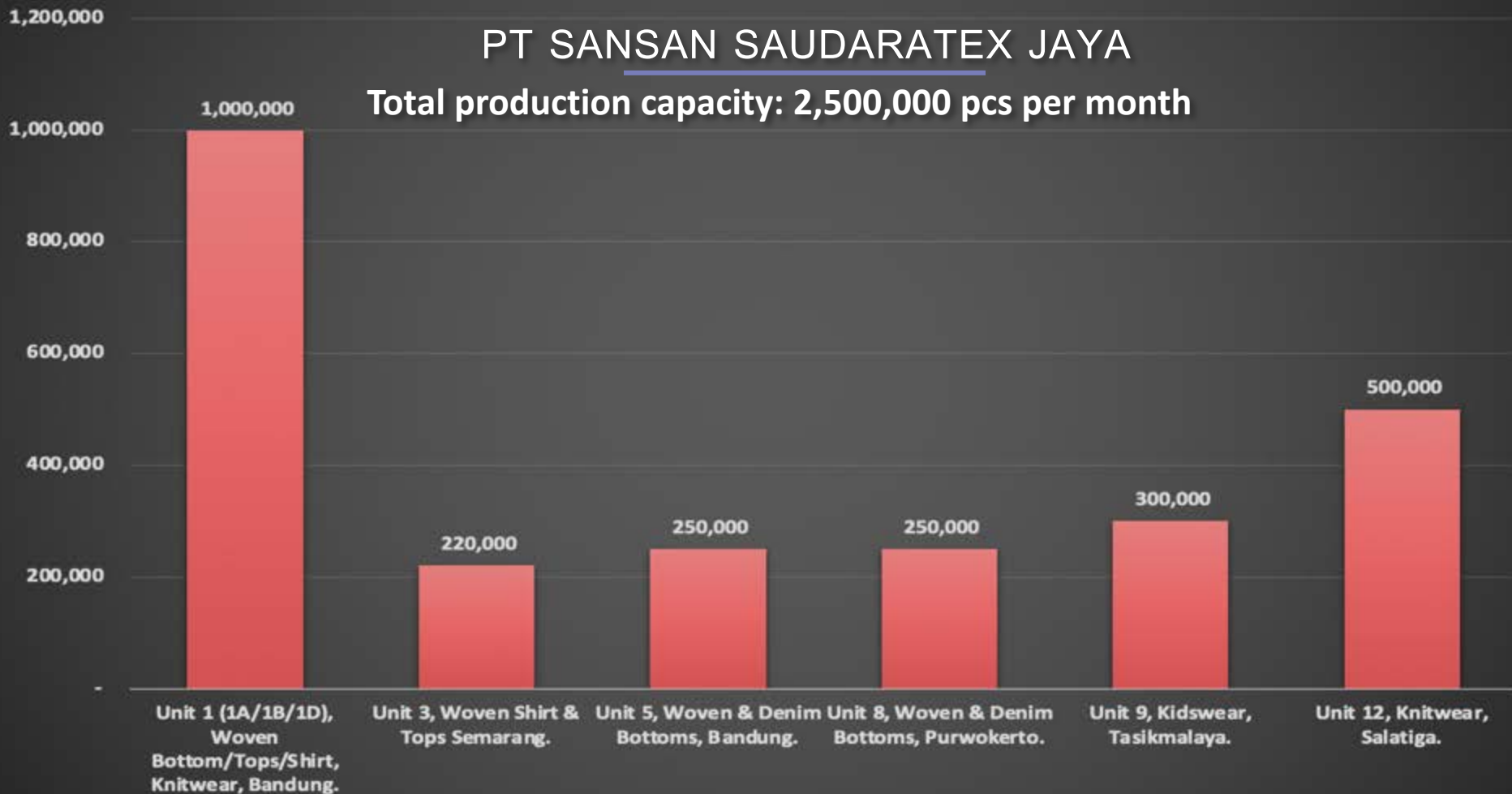
Production share (%)



Monthly production capacity factory wise (Units)

PT SANSAN SAUDARATEX JAYA

Total production capacity: 2,500,000 pcs per month



OUR BUSINESS PARTNERS



AÉROPOSTALE



alfred dunner



WE ARE IN THE BUSINESS OF
HELPING
OUR CUSTOMERS
GROW THEIR BUSINESS BY BEST
OUR SERVICES, RESOURCES AND
EXPERTISE.



PT SANSAN SAUDARATEX JAYA

Our Products



WOVEN TOPS
WOVEN SHIRT



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Our Products



LADIES WEAR
(BOTTOMS, DRESS, TOP)



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Our Products

WOVEN BOTTOMS
DENIM BOTTOMS



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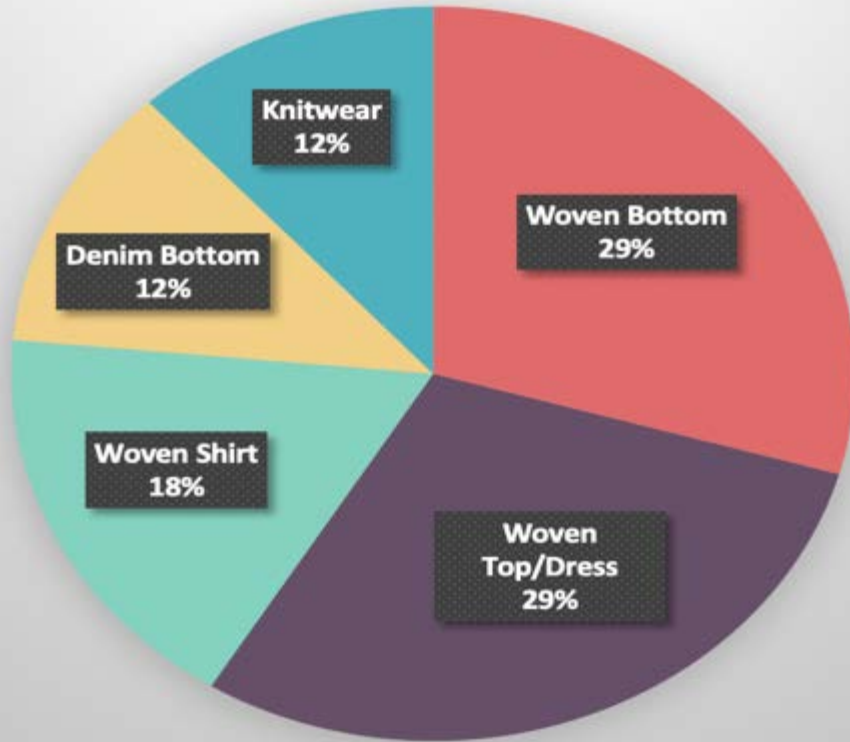
Our Products

KNITWEAR
KIDSWEAR

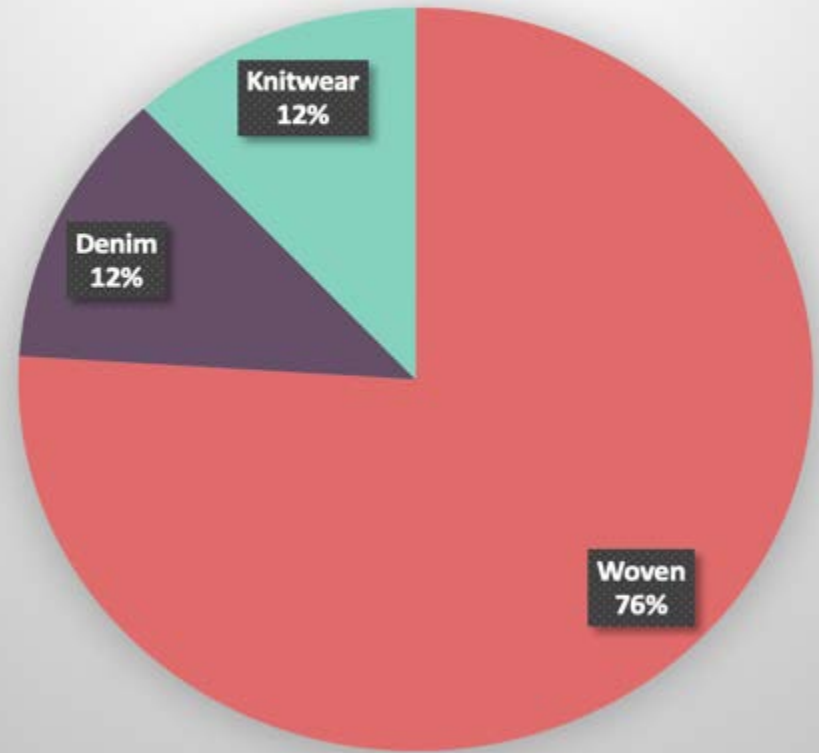


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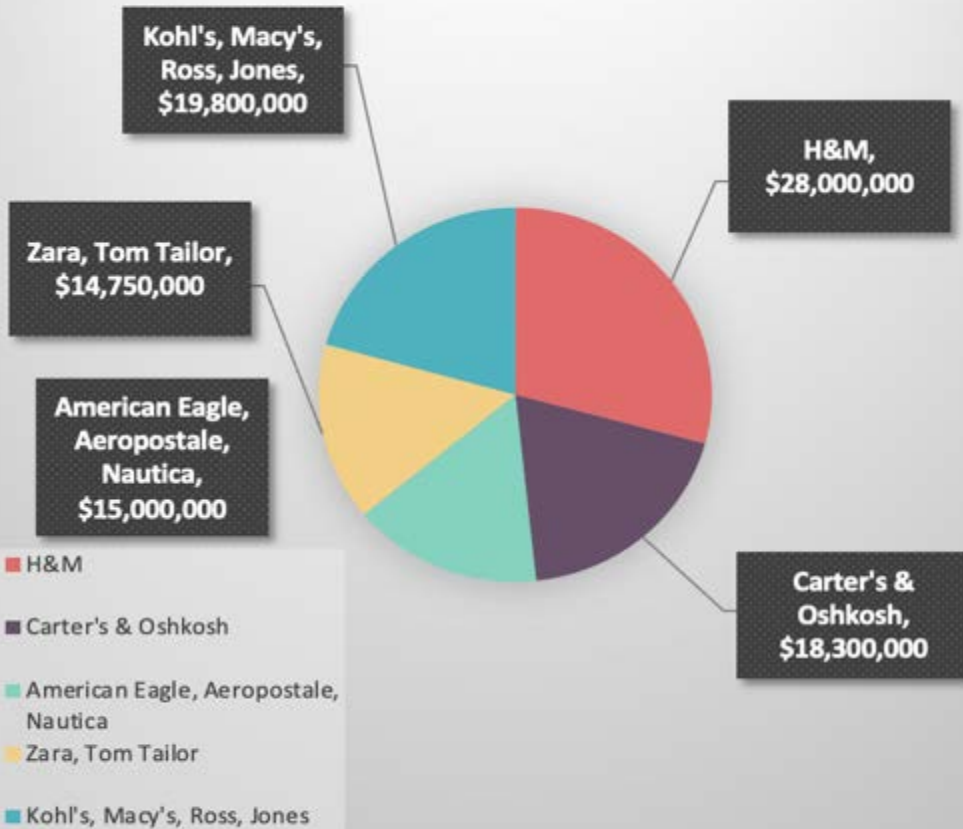
Product category share (%)



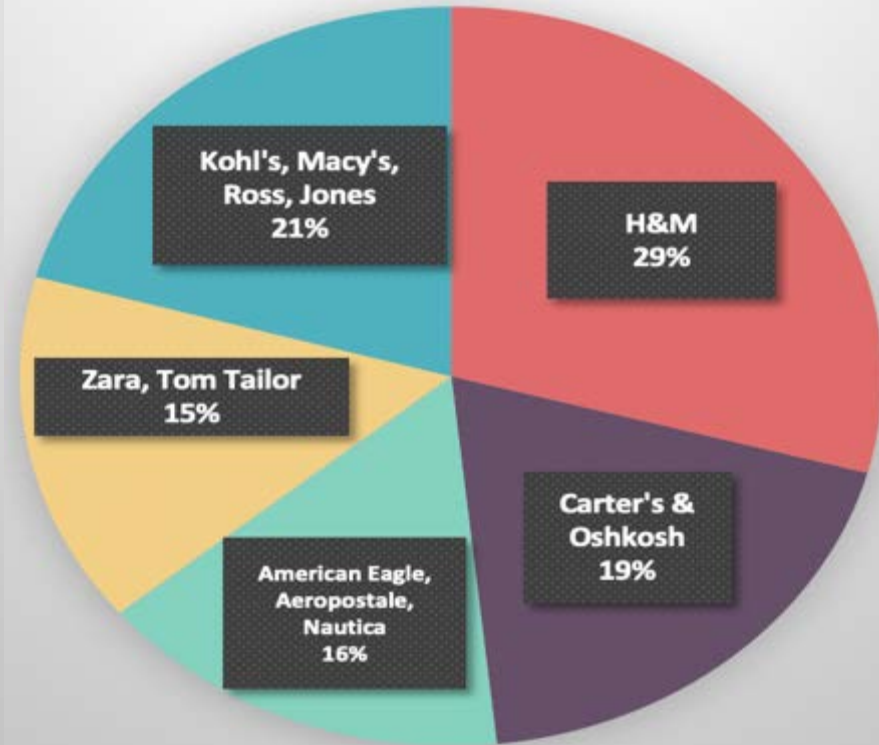
Woven-Denim-Knit share (%)



Customer share (USD)



Customer share (%)



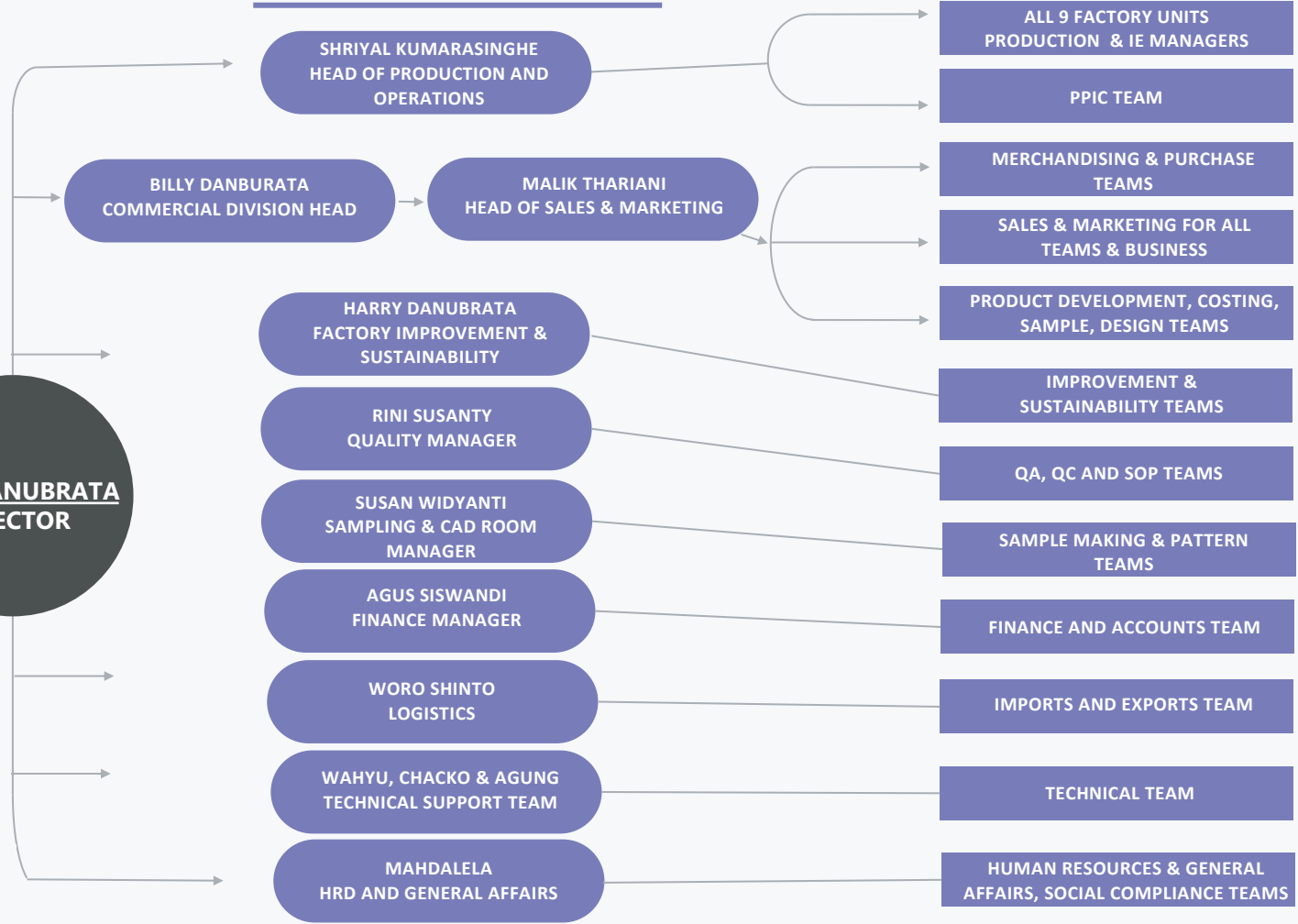
ORGANIZATIONAL CHART



**GUNARAS
DANUBRATA**
PRESIDENT
DIRECTOR



BUDI DANUBRATA
DIRECTOR



"We don't want to push our ideas on
to **customers**,
We simply want to make what they
want."...

-PT Sansan Group

THANK YOU



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