



PT SANSAN SAUDARATEX JAYA

*Garment & Textile Manufacturer*

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Every garment made by us is the result of our passion and dedication.  
The pride and joy of an ARTISAN.

# COMPANY PROFILE

## AGENDA

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# EXECUTIVE SUMMARY

**Established in 1987, PT Sansan Saudaratex Jaya has evolved to become a one-stop solution for some of the world's most recognized brands. With an annual turnover of US\$ 125 million across Garment & Textile manufacturing. PT Sansan is Indonesia's leading manufacturer and exporter of apparels and textile. Today, More than 8,500 employees across 7 Garment manufacturing units & 1 Textile unit together to ensure whatever the next global fashion, PT Sansan is ready for it.**



## VISION

To be a globally reputed apparel manufacturer, evoking, distinctive recognition for Product, Performance, Processes and People.



## MISSION AND BUSINESS MODEL

Achieve profitable growth through Innovation, Quality, Consistency and Commitment.



## OUR PEOPLE

Our people are our most important asset, and we strive to be a people-first company, supporting our teams across corporate offices and factory units to reach their full potential.

**PT SANSAN SAUDARATEX JAYA**

# OUR VALUES

We exhibit a strong will to win in the marketplace and in every aspect of our business.



## ON TIME

Whatever the reason, we must expect the unexpected when it comes to on-time delivery.



## RESPONSIBILITY

Creating a strong business and building a better world are not conflicting goals - they are both essential ingredients for long-term success.



## EFFICIENCY

To be efficient, PT Sansan is standardizing how we work and how we manage our partners / cooperation's locally and overseas both. We are developing an integrated SMV application and inner cooperation tools including MS Teams, Zoom, Google Meet, Etc. With measures including various forms of Business intelligence Tool, Robotic process Automation and better application of cooperative tools, we will establish fast, smart and efficient work way.

"TO BE  
THE BEST,  
YOU MUST BE ABLE TO  
HANDLE THE WORST."



PT SANSAN SAUDARATEX JAYA

# PT SANSAN SAUDARATEX JAYA

## OUR SERVICES

PT Sansan runs 7 cut-to-pack garment production units spanning to 80 in-house sewing lines across 4 cities & 2 provinces in Indonesia.

Real-time quality control and precise execution of QA procedures, in conjunction with committed manufacturing initiatives, help us to consistently create superior quality products. We are continuously investing in research and development to integrate the latest and most environment-friendly technology into our processes.

Our product capabilities include Woven Top/Shirt, Woven bottom, Denim bottom, Knit, Kids/Baby wear.





Our Products

KNIT



AEROPOSTALE



Champion

Our Products

KNIT





AMERICAN EAGLE  
OUTFITTERS





Our Products

WOMEN'S WOVEN TOPS







Our Products

WOMEN'S WOVEN BOTTOM



Our Products

MEN'S WOVEN BOTTOM



Wrangler



Our Products

DENIM



**BOSS**  
HUGO BOSS

Our Products

DENIM





NEW YORK & COMPANY



JONES  
NEW YORK

NEW YORK & COMPANY



Stradivarius



Our Products

DENIM



Our Products

DENIM





Our Products

DENIM



Our Products

KIDS AND BABY WEAR

## OUR BUSINESS PARTNERS



AMERICAN EAGLE  
OUTFITTERS



AÉROPOSTALE



LI & FUNG

NAUTICA

KOHL'S

JONES  
NEW YORK

Byer CALIFORNIA



TOM TAILOR

★ macy's

alfred dunner

ROSS  
DRESS FOR LESS®

carter's | OSHKOSH  
B'gosh

Wrangler

WE ARE IN THE BUSINESS OF  
HELPING  
OUR CUSTOMERS  
GROW THEIR BUSINESS BY BEST  
OUR SERVICES, RESOURCES AND  
EXPERTISE.



PT SANSAN SAUDARATEX JAYA



## THIRD PARTY COMPLIANCE AND CERTIFICATIONS



### Sustainable Fibers



Sustenance and compliance  
is part of our bigger promise

We are committed to contribute to sustaining our planet.  
We aim to conserve natural resources by introducing the  
best technologies at every stage of our operations and  
thereby living up to commitment to contribute towards  
reducing carbon footprints on our environment.



PT SANSAN SAUDARATEX JAYA



YEAR	EXPANSION	LOCATION
• 2019	Garment Unit 8	Purwokerto
• 2017	Garment Unit 12	Salatiga
• 2014	Garment Unit 9	Tasikmalaya
• 2013	Laundry Unit	Bandung
• 2012	Garment Unit 6	Bandung
• 2010	Carton Making Unit	Bandung
• 2007	Embroidery Unit	Bandung
• 1998	Garment Unit 2	Bandung
• 1997	Garment Unit 3	Semarang
• 1986	Garment Unit 5	Bandung
• 1985	Garment Unit 1	Bandung
• 1983	Textile	Bandung



**SANSAN'S EVOLUTION**

# PRODUCTION UNITS



**Unit 1**

**Location:** Bandung West Java region.

**Product category:** Knit Top, Knit Jogger, Knit Bottom, Knit Hoodie.

**Total sewing lines:** 40, **Manpower:** 2500

2 Production Units (1A and 1D)

**Unit 3**

**Location:** Semarang, Central Java region.

**Product category:** Woven Top, Woven Shirt.

**Total sewing lines:** 10, **Manpower:** 1000

**Unit 5**

**Location:** Bandung, West Java region.

**Product category:** Woven Bottom, Dress Bottom.

**Total sewing lines:** 10, **Manpower:** 1200

**Unit 8**

**Location:** Purwokerto, Central Java region.

**Product category:** Woven Bottom, Denim Bottom.

**Total sewing lines:** 12, **Manpower:** 1200

Expansion plan up to 60 sewing lines

**Unit 9**

**Location:** Tasikmalaya, West Java region.

**Product category:** Kids wear, Basic Woven Bottom, Denim Bottom.

**Total sewing lines:** 15, **Manpower:** 1300

**Unit 12**

**Location:** Salatiga, Central Java region.

**Product category:** Knit T-shirt, Knit Hoodie, Polo Neck T-shirt.

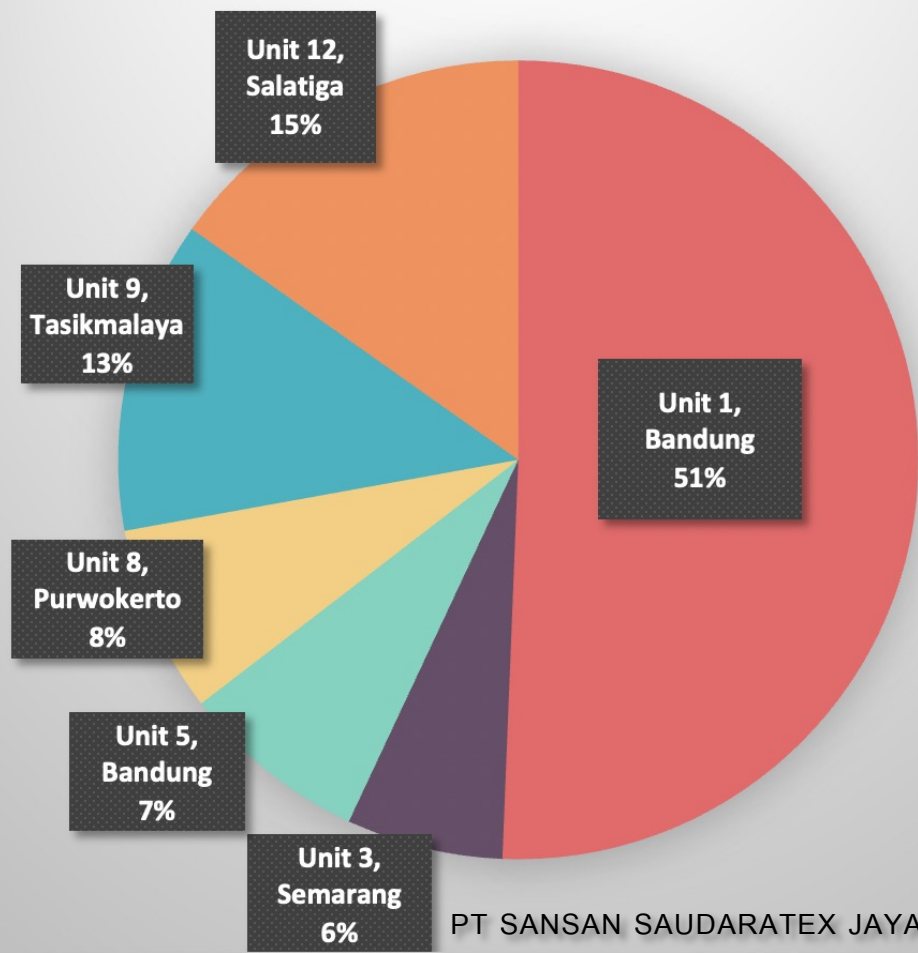
**Total sewing lines:** 10, **Manpower:** 800

**Total employees:** 8,000

**Total sewing lines (In Operation):** 97,

**Sewing lines in expansion plan:** 48

## Production share (%)



PT SANSAN SAUDARATEX JAYA

## INDONESIA

### FACTORIES LOCATION



1

#### BANDUNG

Sansan Unit 1  
Sansan Unit 5  
Sansan Textile  
Sansan Laundry

2

#### TASIKMALAYA

Sansan Unit 9

3

#### CENTRAL JAVA

Sansan Unit 8 - Purwokerto

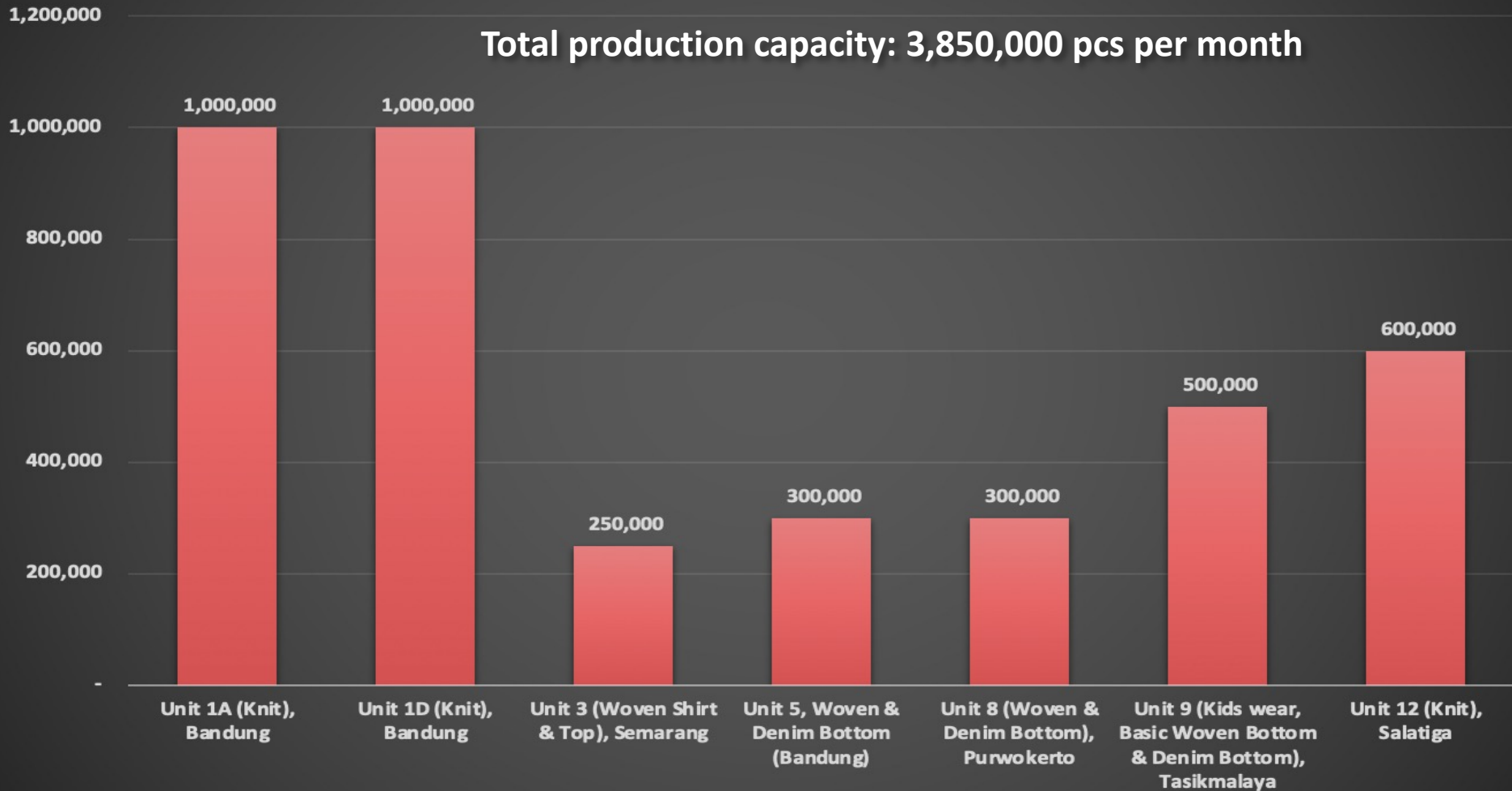
4

#### CENTRAL JAVA

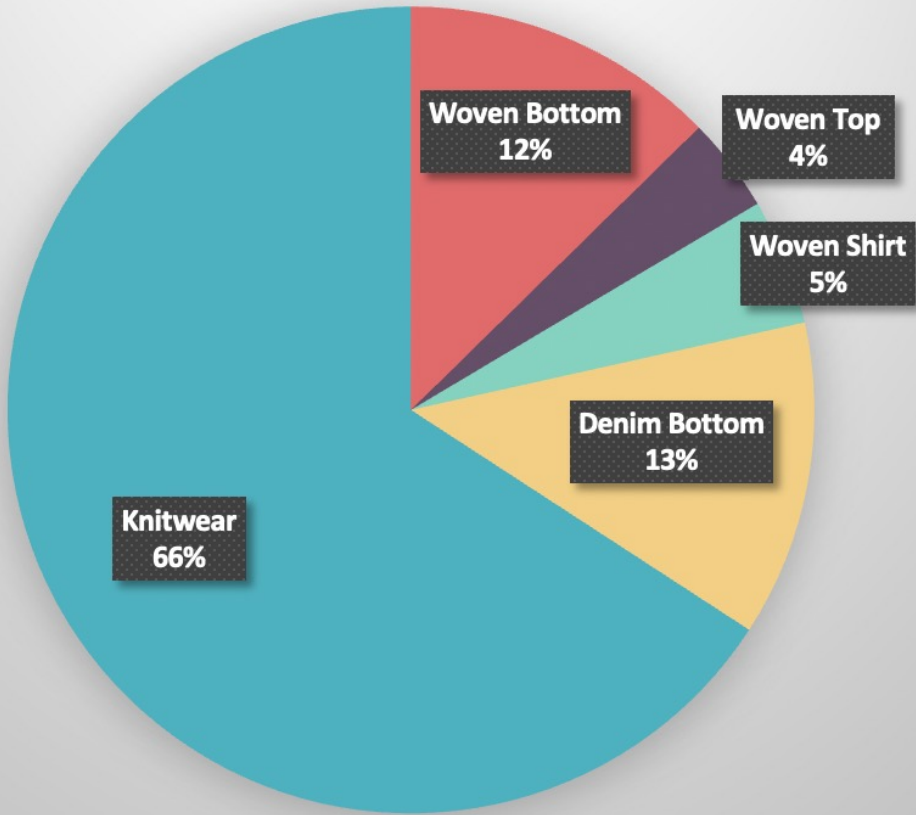
Sansan Unit 3 - Semarang  
Sansan Unit 12 - Salatiga

## Monthly production capacity factory wise (Units)

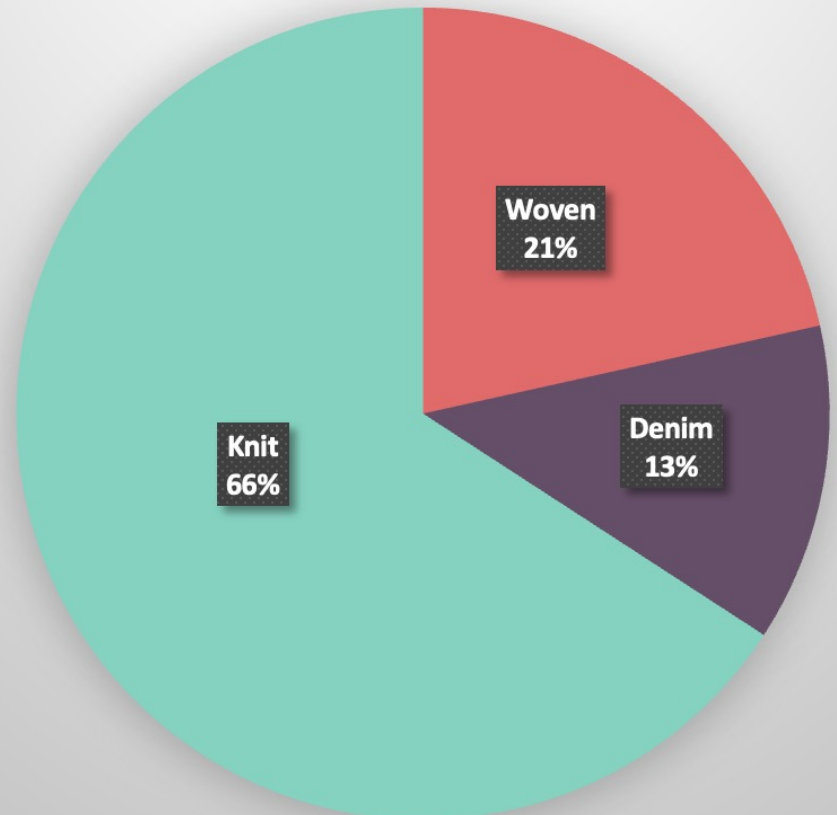
Total production capacity: 3,850,000 pcs per month



## Product category share (%)



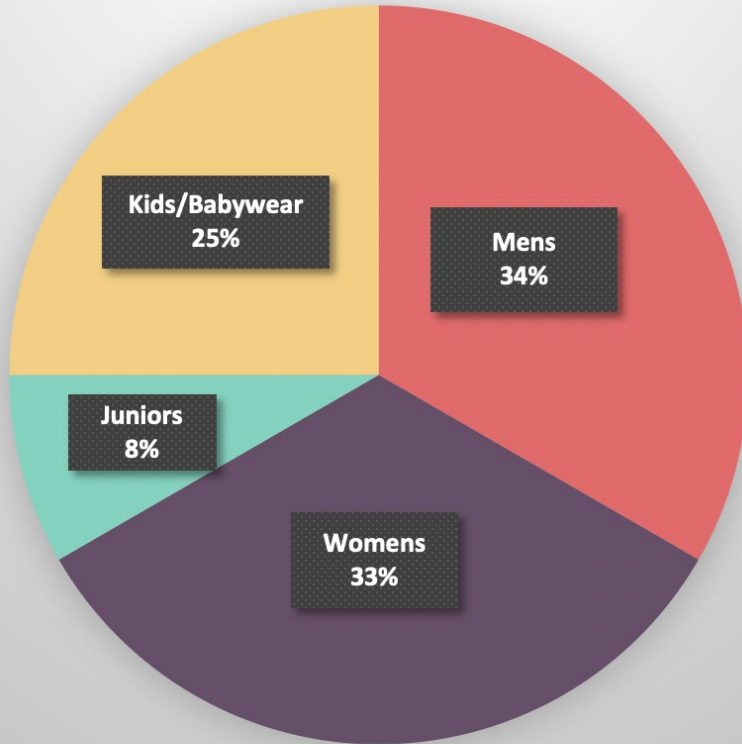
## Woven-Denim-Knit share (%)



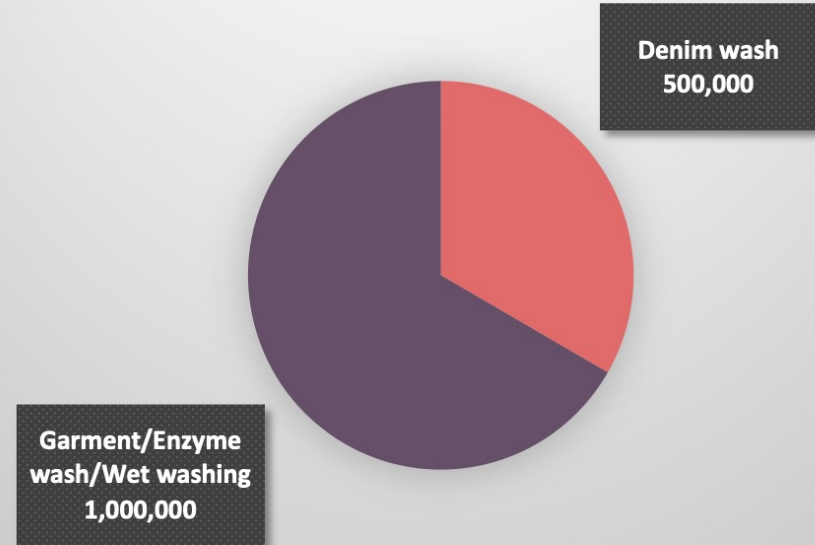
PT SANSAN SAUDARATEX JAYA



**Gender share (%)**



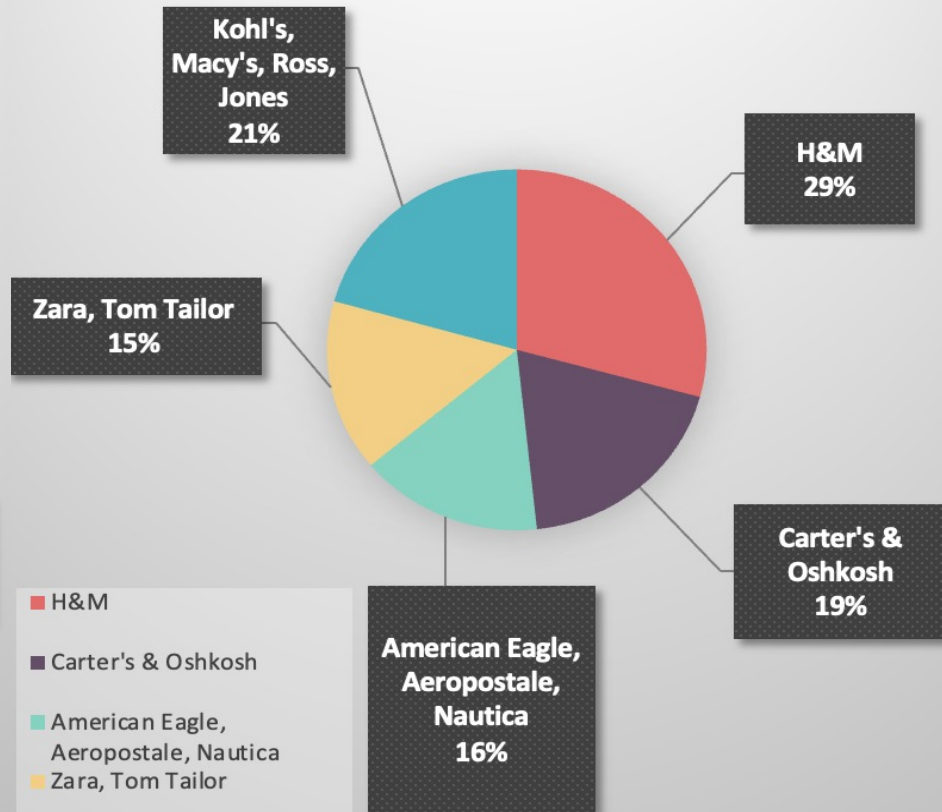
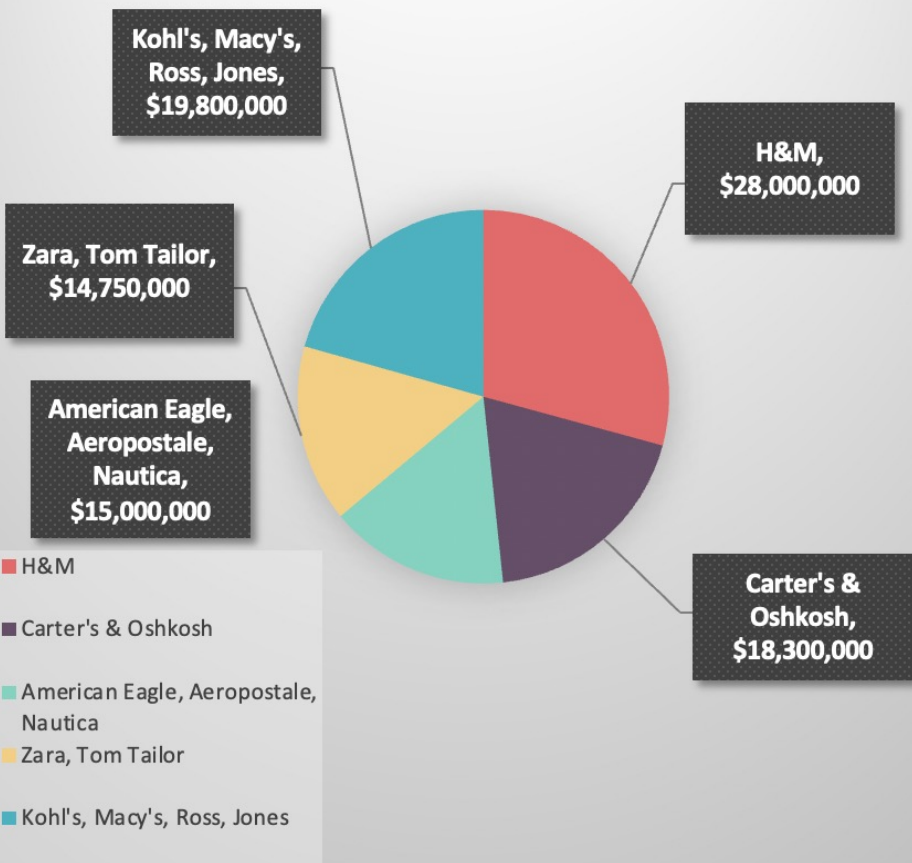
**Washing capacity (No. of pieces)**





## Customer share (USD)

## Customer share (%)



"We don't want to push our ideas on  
to **customers**,  
We simply want to make what they  
want."...

-PT Sansan Group

THANK YOU



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